

Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico

	Industry	Industry	Oilseeds & Grains	Vegetable and melon	Fruit & tree nut	Greenhouse, nursery, and floriculture
	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)
Sales of farm products	20,930	24,721	419	1,190	2,060	179
Government payments	(x\$1,000)	2,175,080	93,811	98,029	101,513	60,021
Farm-related sources of income	(x\$1,000)	43,377	7,964	1,236	538	81
	(x\$1,000)	53,501	(D)	2,050	4,140	66
		73,451		1,507	4,847	542
Production Expenses:						
Fertilizer, lime and soil conditioners	57,807	67,627	11,542	7,547	7,773	1,141
Chemicals	29,835	38,897	4,157	6,389	3,960	1,453
Seed, plants, vines, and trees	28,983	41,194	4,606	4,766	1,555	6,156
livestock and poultry leased/purchased	187,501	137,673	2,522	109	480	9
Feed purchased	697,004	1,124,762	1,545	1,469	991	80
Gasoline, fuels, and oils	112,281	130,982	8,686	6,237	5,413	2,750
Utilities	69,630	90,770	7,568	4,324	4,612	2,672
Supplies, repairs, maintenance costs	131,980	143,564	8,514	7,559	7,699	2,789
Hired farm labor	218,193	252,521	5,171	13,598	15,829	17,592
Contract labor	31,486	36,841	797	12,084	3,350	179
Customwork and hauling	54,226	43,647	4,956	4,754	3,512	(D)
Cash rent for land, buildings & grazing fees	54,226	79,549	4,956	4,754	3,512	(D)
Rent/lease expenses for machinery, etc	10,440	9,404	2,019	721	1,156	79
Interest expense	86,921	92,053	5,340	3,453	7,149	1,611
Property taxes paid	29,117	36,159	834	836	2,809	557
All other production expenses	121,552	133,673	9,553	3,708	7,096	5,426
Total Production Expenses	1,904,465	2,459,316	80,412	79,228	75,251	45,768
Net cash income of operations (all sources)	(x\$1,000)	367,493	25,179	17,464	30,939	14,381
Net cash income of operations (sales only)	(x\$1,000)	270,615	13,399	14,177	26,262	14,253
Average NCI per farm (all sources)	(x\$1,000)	17,558	60,093	14,676	15,019	80,343
Average NCI per farm (sales only)	(x\$1,000)	12,930	31,979	11,913	12,749	79,626

table continues

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data, 2007 and 1012

Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico

	Farms	Cotton		Hay & Other crops		Beef farm/ranching		Cattle feedlot	
		(2007)	(2012)	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)
Sales of farm products		12,600	18,024	188,502	246,662	383,999	507,750	122,381	53,700
Government payments		1,213	936	17,552	19,880	12,180	39,014	566	174
Farm-related sources of income		632	1,387	8,979	16,029	20,322	23,949	(D)	526
		61	55	4,258	5,937	7,219	8,989	102	68
Production Expenses:									
Fertilizer, lime and soil conditioners	(x\$1,000)	1,098	2,339	16,892	18,288	6,015	3,897	662	(D)
Chemicals	(x\$1,000)	827	1,265	8,029	10,701	2,329	2,274	363	252
Seed, plants, vines, and trees	(x\$1,000)	804	(D)	6,320	(D)	1,895	2,464	266	188
livestock and poultry leased/purchased	(x\$1,000)	(D)	153	(D)	4,116	91,486	103,596	31,997	16,332
Feed purchased	(x\$1,000)	66	273	10,002	6,932	70,187	130,909	60,332	23,734
Gasoline, fuels, and oils	(x\$1,000)	1,482	2,374	20,650	32,591	32,551	39,251	3,423	884
Utilities	(x\$1,000)	788	1,440	12,409	22,436	12,973	16,680	1,522	637
Supplies, repairs, maintenance costs	(x\$1,000)	1,272	2,194	18,605	27,780	30,943	36,519	3,707	1,112
Hired farm labor	(x\$1,000)	1,985	1,906	21,103	28,315	31,154	37,518	7,416	1,563
Contract labor	(x\$1,000)	(D)	757	(D)	7,452	4,789	7,097	621	534
Customwork and hauling	(x\$1,000)	359	395	10,317	7,995	3,022	5,311	(D)	783
Cash rent for land, buildings & grazing fees	(x\$1,000)	(D)	700	(D)	17,515	26,365	36,962	(D)	2,994
Rent/lease expenses for for machinery,etc	(x\$1,000)	66	(D)	2,231	(D)	1,139	1,336	(D)	(D)
Interest expense	(x\$1,000)	656	965	10,368	14,788	26,552	32,889	1,705	1,475
Property taxes paid	(x\$1,000)	254	263	5,355	7,252	9,567	12,102	351	240
All other production expenses	(x\$1,000)	772	1,068	15,454	12,148	22,323	27,369	4,067	1,263
Total Production Expenses	(x\$1,000)	11,587	18,496	172,746	232,214	373,290	496,175	117,909	52,105
Net cash income of operations (all sources)	(x\$1,000)	2,858	1,850	42,288	50,357	43,212	74,538	5,537	(D)
Net cash income of operations (sales only)	(x\$1,000)	1,013	-472	15,756	14,448	10,709	11,575	4,472	1,595
Average NCI per farm (all sources)	(x\$1,000)	46,848	33,655	9,931	8,482	5,986	8,292	54,284	(D)
Average NCI per farm (sales only)	(x\$1,000)	16,607	-8,582	3,700	2,434	1,483	1,288	43,843	23,456

table continues

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data

Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico

	Dairy cattle & Milk		Hog & pig		Poultry & eggs		Sheep & goat		Animal aquaculture and other animal		
	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)	
Farms	196	196	125	76	396	134	1,634	1,222	3,091	3,852	
Sales of farm products	(x\$1,000)	1,085,565	1,331,152	281	335	(D)	3,158	(D)	5,582	13,405	38,438
Government payments	(x\$1,000)	1,235	2,933	33	5	79	27	240	424	479	1,173
Farm-related sources of income	(x\$1,000)	1,681	1,511	(D)	31	390	71	648	657	10,275	12,669
Production Expenses:											
Fertilizer, lime and soil conditioners	(x\$1,000)	4,609	5,075	9	(D)	63	20	72	53	383	621
Chemicals	(x\$1,000)	1,959	3,597	4	4	39	6	48	31	279	290
Seed, plants, vines, and trees	(x\$1,000)	2,306	3,794	9	11	38	28	35	30	228	429
livestock and poultry leased/purchased	(x\$1,000)	52,211	4,324	145	48	337	244	725	459	2,978	5,961
Feed purchased	(x\$1,000)	530,152	926,311	630	222	6,535	1,010	3,831	3,949	11,186	27,621
Gasoline, fuels, and oils	(x\$1,000)	19,377	23,883	130	134	633	216	2,180	1,476	8,768	7,532
Utilities	(x\$1,000)	18,546	24,839	50	40	585	165	700	500	2,881	4,314
Supplies, repairs, maintenance costs	(x\$1,000)	39,186	41,813	96	51	1,347	495	1,366	746	8,897	6,579
Hired farm labor	(x\$1,000)	95,938	97,770	4	60	1,560	753	790	900	6,053	13,679
Contract labor	(x\$1,000)	3,831	4,656	10	(D)	76	(D)	192	(D)	1,737	3,289
Customwork and hauling	(x\$1,000)	13,894	14,567	(D)	(D)	27	16	36	(D)	511	838
Cash rent for land, buildings & grazing fees	(x\$1,000)	3,122	3,528	18	6	18	22	453	372	1,647	3,638
Rent/lease expenses for machinery, etc	(x\$1,000)	2,835	2,125	(D)	(D)	3	(D)	4	69	187	124
Interest expense	(x\$1,000)	24,847	20,821	21	50	647	312	842	865	3,731	7,353
Property taxes paid	(x\$1,000)	4,857	4,769	56	54	467	159	374	475	2,779	4,337
All other production expenses	(x\$1,000)	47,573	62,612	42	43	713	160	820	583	4,006	8,546
Total Production Expenses	(x\$1,000)	865,242	1,244,482	1,225	742	13,089	3,639	12,469	10,728	56,250	95,151
Net cash income of operations (all sources)	(x\$1,000)	223,239	91,115	-909	(D)	(D)	(D)	(D)	-4,065	-32,091	-42,871
Net cash income of operations (sales only)	(x\$1,000)	220,323	86,670	-944	-407	(D)	-481	(D)	-5,146	-42,845	-56,713
Average NCI per farm (all sources)	(x\$1,000)	1,138,976	464,867	-7,271	(D)	(D)	(D)	(D)	-3,327	-10,382	-11,129
Average NCI per farm (sales only)	(x\$1,000)	1,124,097	442,194	-7,552	-5,355	(D)	-3,590	(D)	-4,211	-13,861	-14,723

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data